



# EXO TECHNOLOGY

## for Premium Power Tools



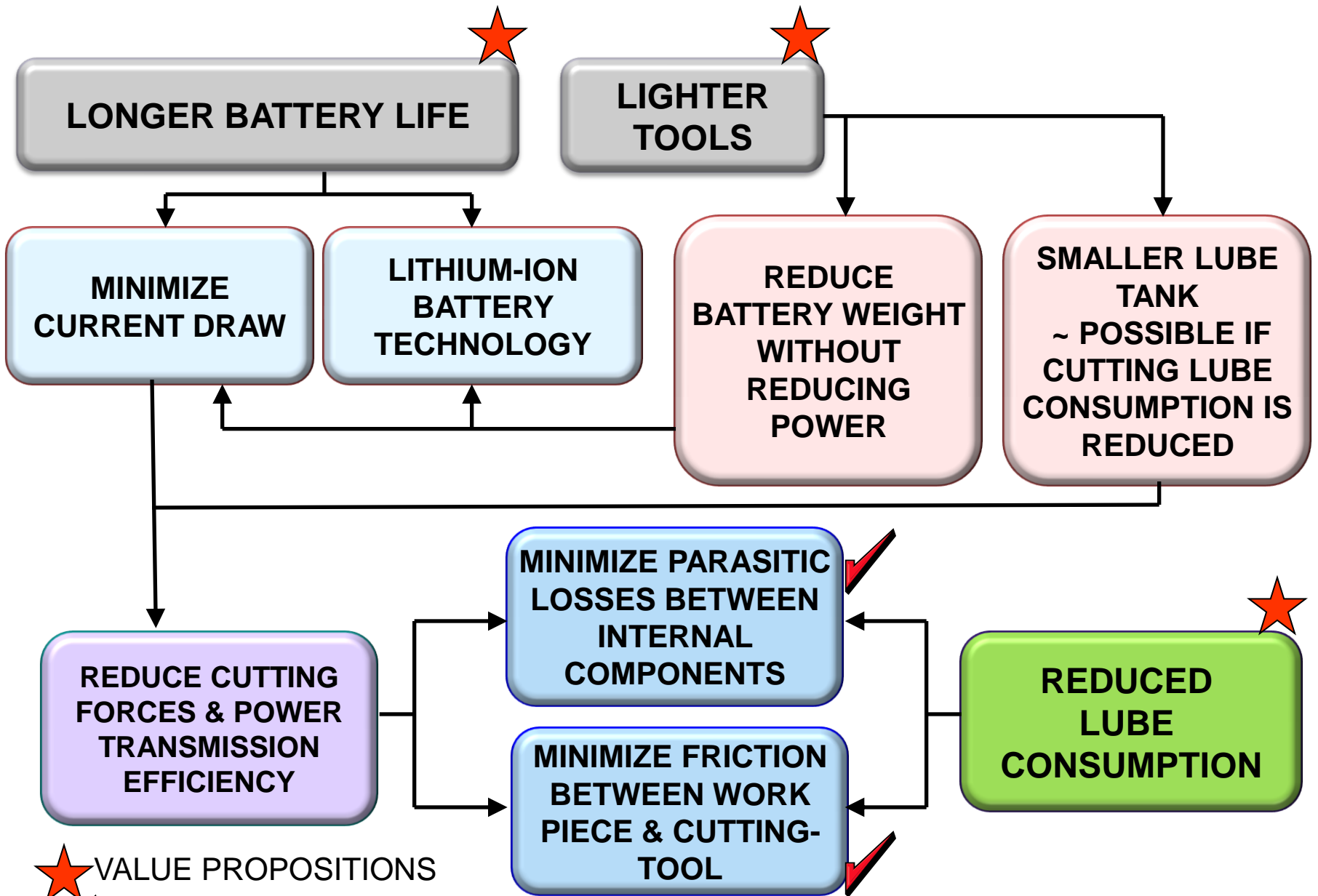


# INNOVATIONS IN POWER TOOLS

- ❑ **LIGHT-WEIGHT TOOLS**
- ❑ **LONGER BATTERY LIFE**
- ❑ **HIGHER POWER OUTPUT**
- ❑ **“GREEN”**



# INNOVATION POSSIBILITIES FOR POWER TOOLS



★ VALUE PROPOSITIONS

✓ EXO



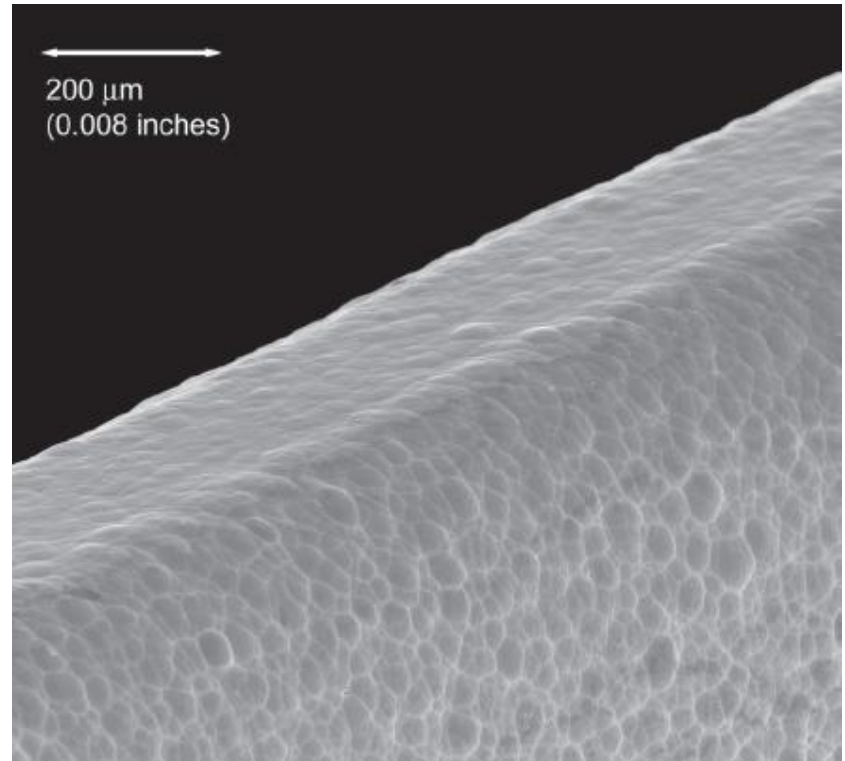
# INTRODUCTION TO EXO TECHNOLOGY





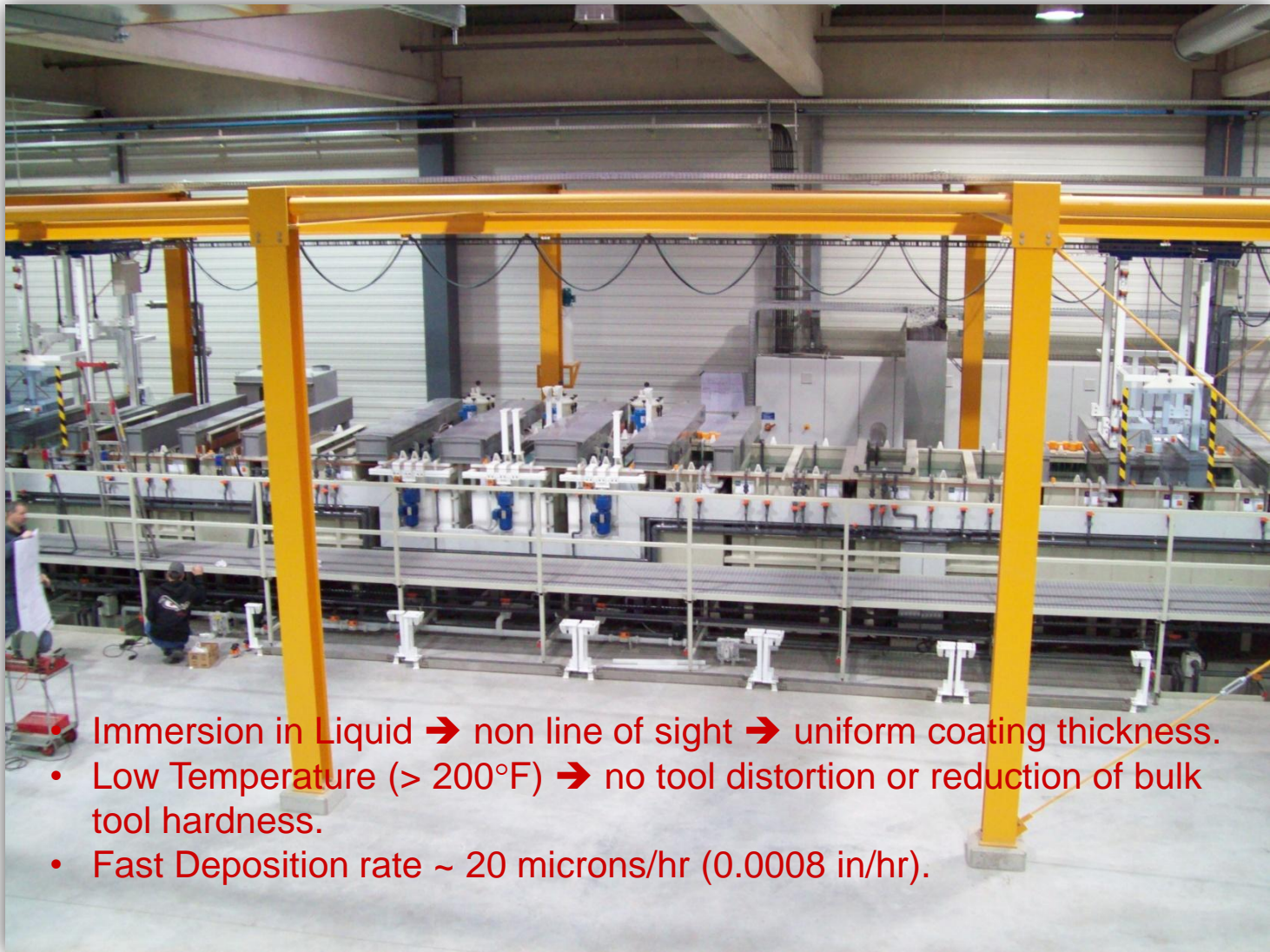
# EXO FEATURES

- A proprietary inter-metallic nickel based coatings technology.
- Under development over the past 6 years - \$50m in investment.
- Unique combination of properties ideally suited for cutting and wear-protection applications for tooling and industrial machinery wear parts & components.
  - Hardness
  - Toughness
  - Lubricity
  - Low coefficient of friction
  - Surface topography





# EXO TECHNOLOGY PROCESS LINE



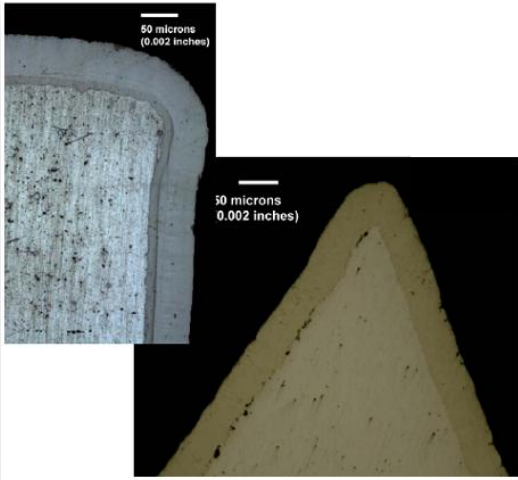
- Immersion in Liquid → non line of sight → uniform coating thickness.
- Low Temperature (> 200°F) → no tool distortion or reduction of bulk hardness.
- Fast Deposition rate ~ 20 microns/hr (0.0008 in/hr).



# EXO TECHNOLOGY FEATURES

## NOT A LINE-OF-SIGHT PROCESS

- Complicated geometry components can be coated with a uniform coating thickness. No edge build-up.
- Through holes and cavities can be coated to a tight tolerance finish.

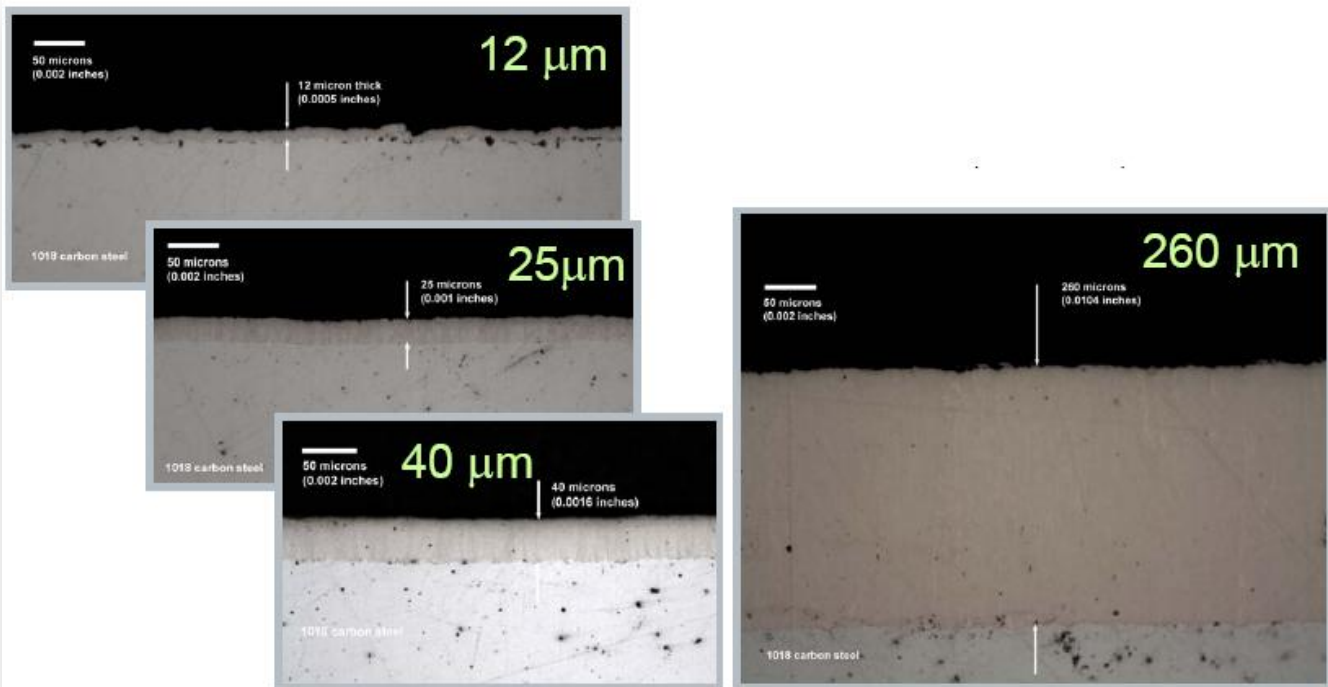




# EXO TECHNOLOGY FEATURES

## WIDE RANGE OF COATING THICKNESS POSSIBLE

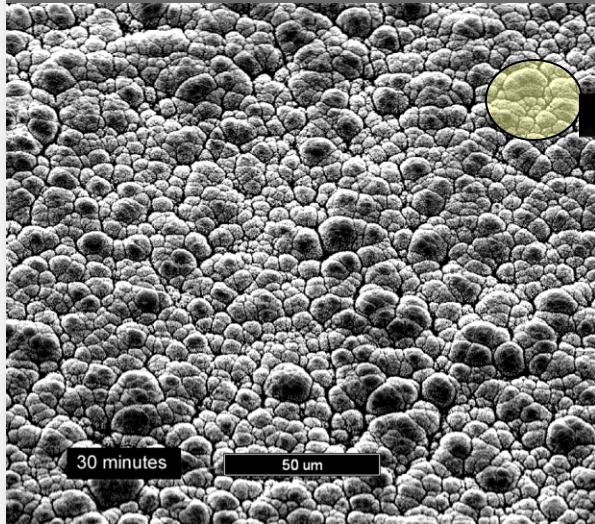
- Depending upon application – typical 10 microns (0.0004 in.) to 100 (0.004 in.) microns. Possible: 800 microns (0.032 in.)
- If coating is used in a sacrificial mode, there is substantial thickness to wear through – so a prolonged component life is possible.





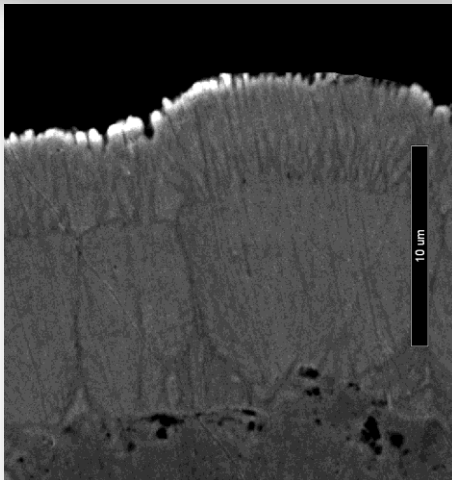
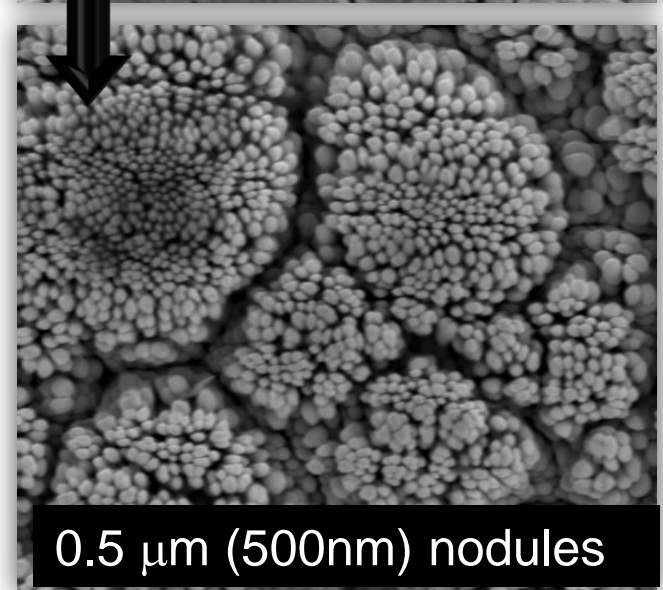
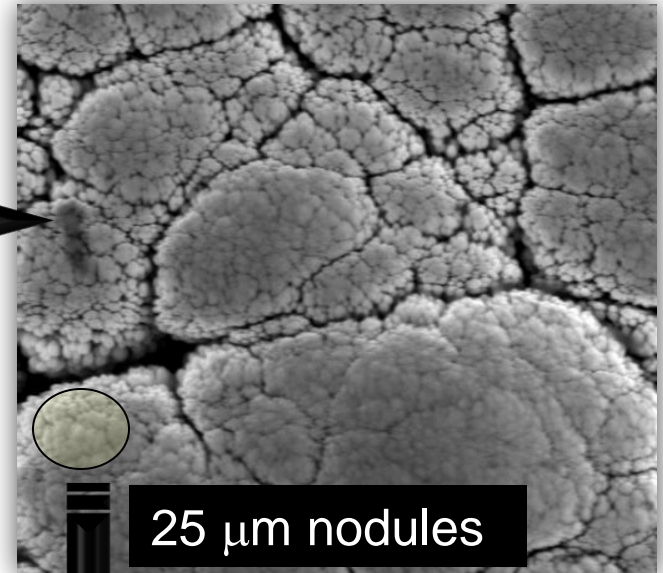
# MICROSTRUCTURE & TOPOGRAPHY

Nodular surface texture



- Large surface area to dissipate heat.
- Low sliding contact area minimizes friction forces.

Columnar grain structure



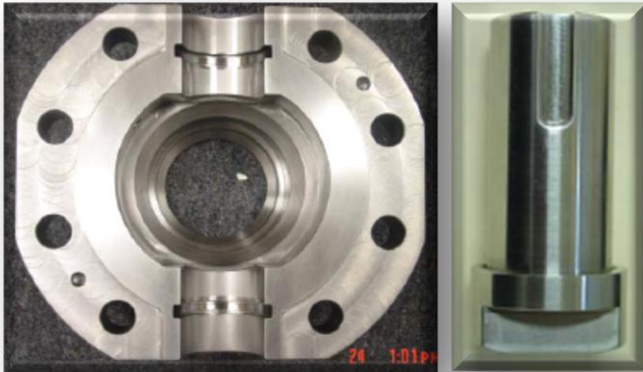


# EXO TECHNOLOGY FEATURES

## LOW COEF. OF FRICTION / HIGH LUBRICITY

- The material has inherently low coefficient of friction. This property coupled with the unique surface topography, gives coated surfaces a high degree of lubricity, making them ideally suited for SLIDING / ADHESIVE WEAR & GALLING application.

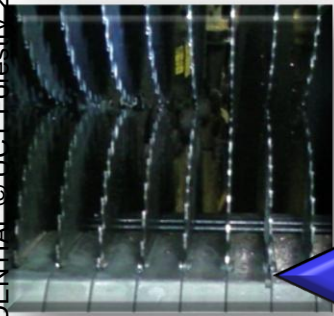
VALVE SEATING & VALVE TRUNION



EXTRUSION SCREW & BARELL



LINER HANGERS



EXO GUIDE-PADS FOR LUMBER MILL SAW GANGS



EXO GREASE-LESS GUNS



# EXO TECHNOLOGY FEATURES

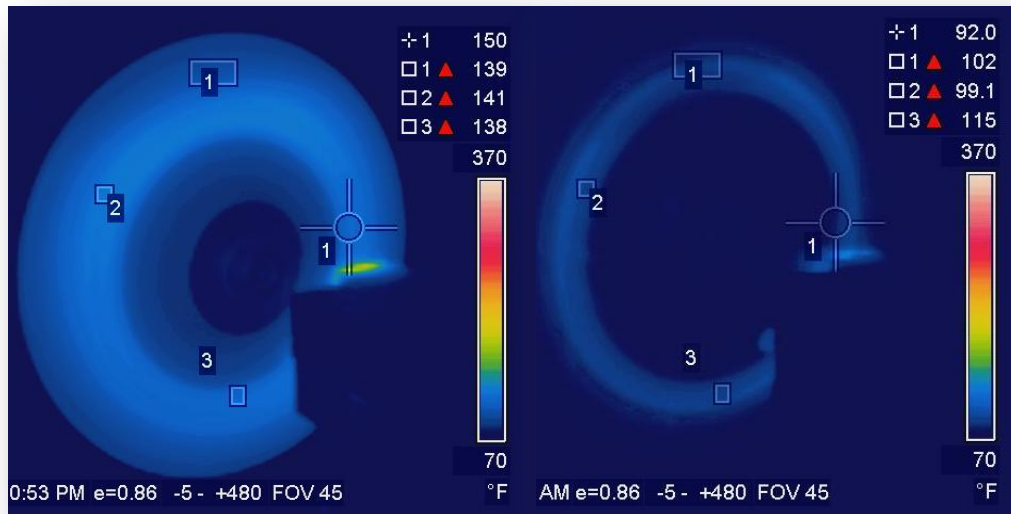
## UNIQUE SURFACE TOPOGRAPHY

- Large surface area to maximize heat dissipation from the surface
  - ❑ Cooler temperatures → better mechanical stability of tools (especially thin bodied) and components.
  - ❑ Modified heat-signature.

### UNCOATED

### COATED

### COATED MORTAR TUBES

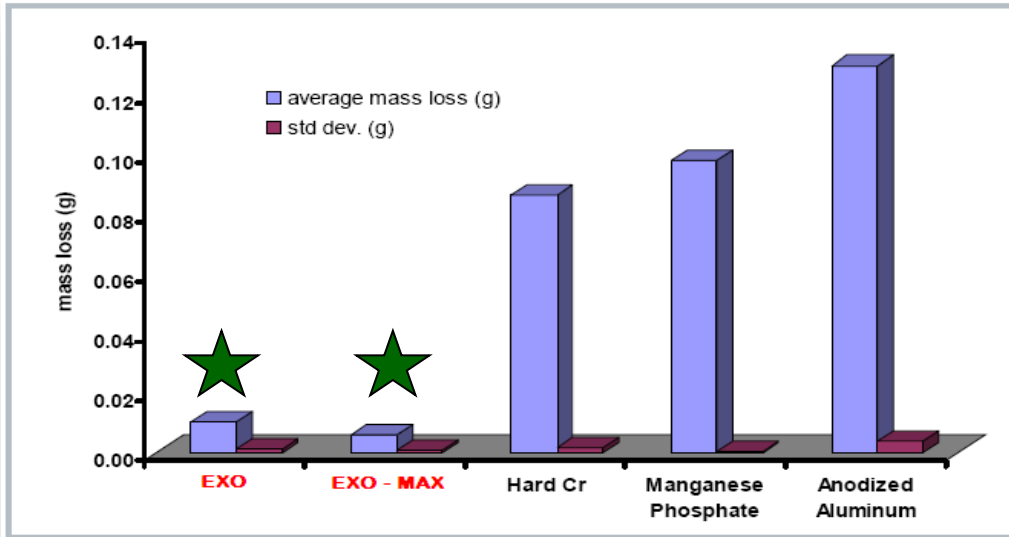




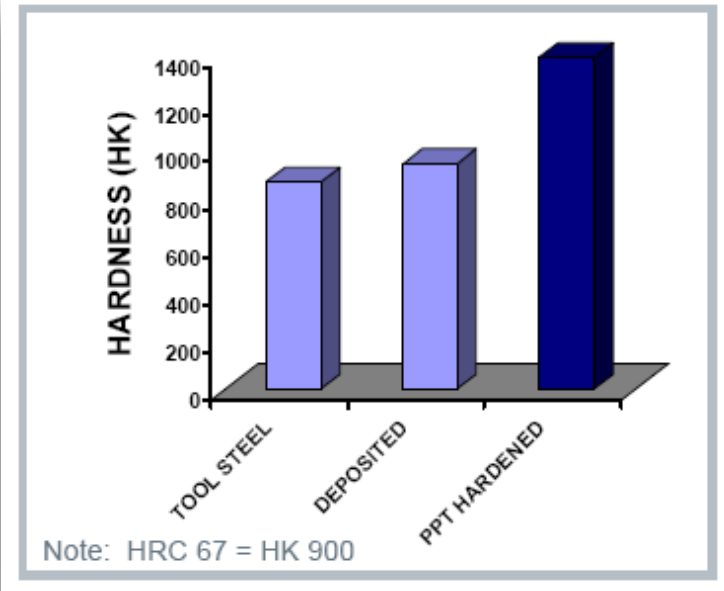
# EXO TECHNOLOGY FEATURES

## WEAR RESISTANCE

- Adequate hardness, that can be tailored over a range of 900 – 1400 Knoop, depending upon the application.



ASTM G65 Procedure C



Note: HRC 67 = HK 900



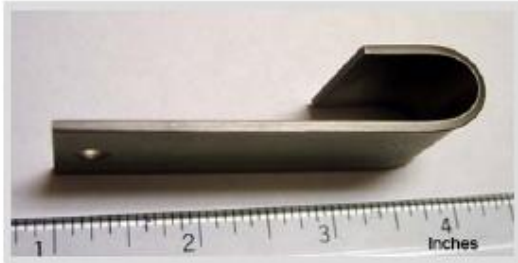


# EXO TECHNOLOGY FEATURES

## MECHANICAL INTEGRITY

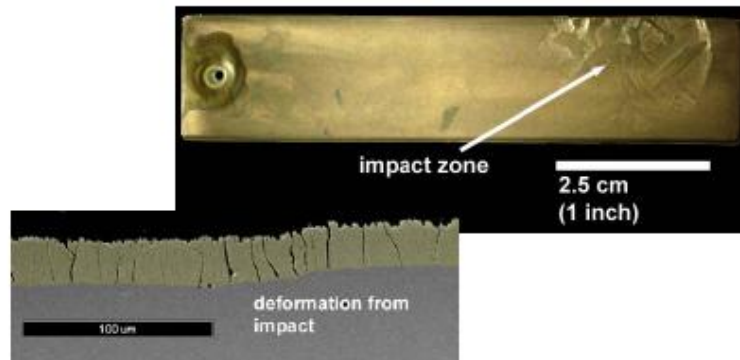
- Excellent bonding to most surfaces
- Bending & Impact resistance

BENDING DEFORMATION  
(survives 180° bend test)



TENSILE BOND  
> 70 MPa  
(> 10,000 psi)  
(exceeds test ability)

IMPACT  
(no delamination)





# TESTING EXO-TECHNOLOGY





# UCT Forestry Testing Laboratory



Weinig Moulder



Run out sensors and HP draw



Thermal imaging



# TESTING PROTOCOL

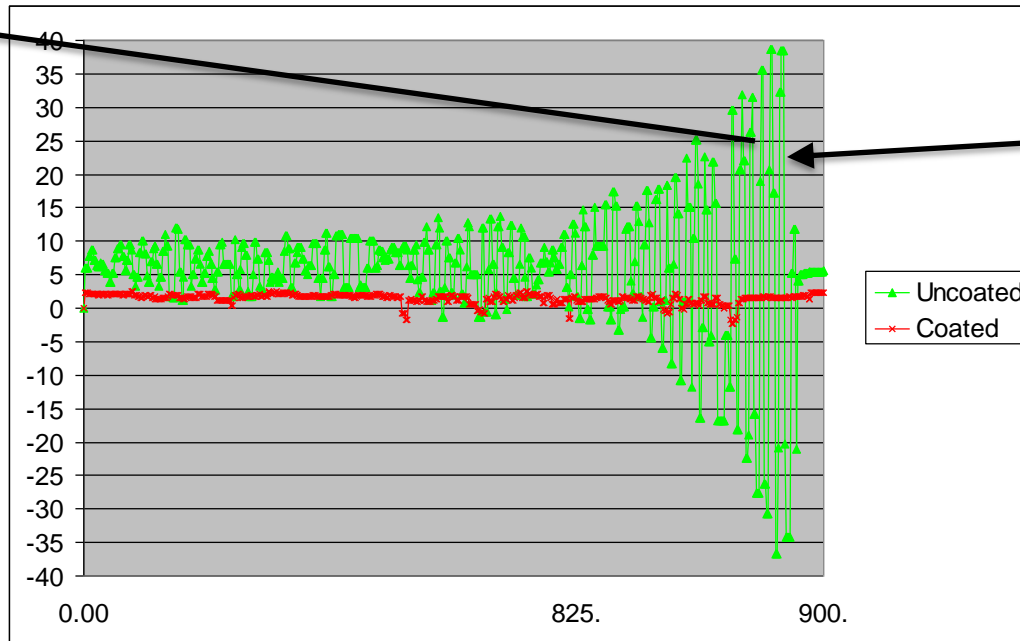
- ❑ SAW BLADES MANUFACTURED BY STS →  
180 mm DIAMETER, 1.35 mm KERF, 1.10 mm PLATE, TIP-TO-BODY CLEARANCE: 0.006”
- ❑ WORK PIECE MATERIAL: RED OAK
- ❑ MEASURE AMPERAGE DRAW, DYNAMIC RUN-OUT AND TOOL TEMPERATURE AS A FUNCTION OF LINEAL FEET OF WOOD STRIPS CUT BY THE SAW.



# Cutting 1½” Red Oak



Cut Deviation

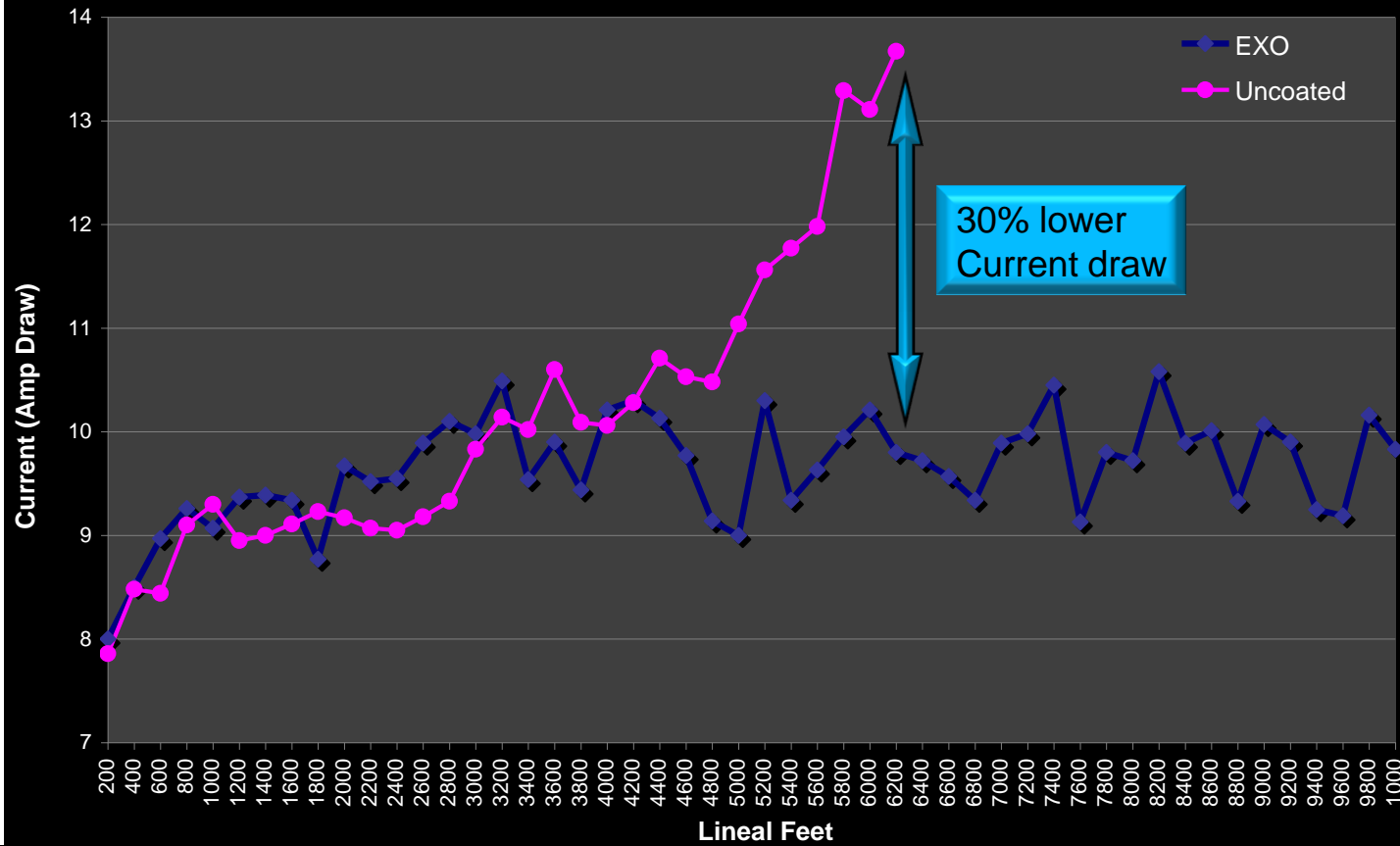


Blade run-out



# Cutting Test Data

## Amperage Draw on 0.006" Side Clearance Blades



Nodular surface topography → Low sliding contact area minimizes friction forces.

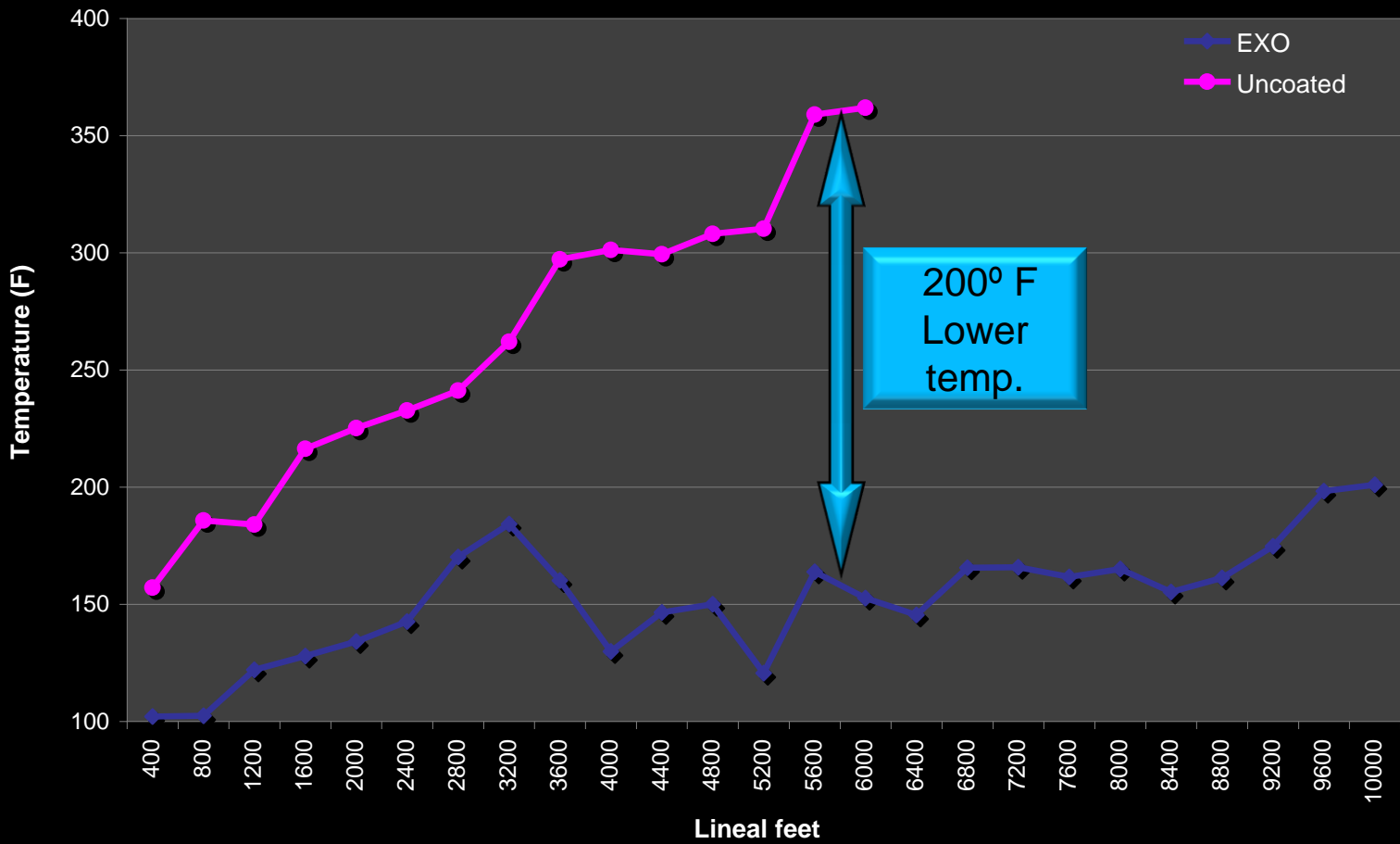


20% lower amperage for coated saws → lower Horse Power & Energy requirements



# Cutting Test Data

## Temperature on 0.006" Side Clearance blades



200° F  
Lower  
temp.

Nodular surface topography → Large surface area → higher heat dissipation rate.

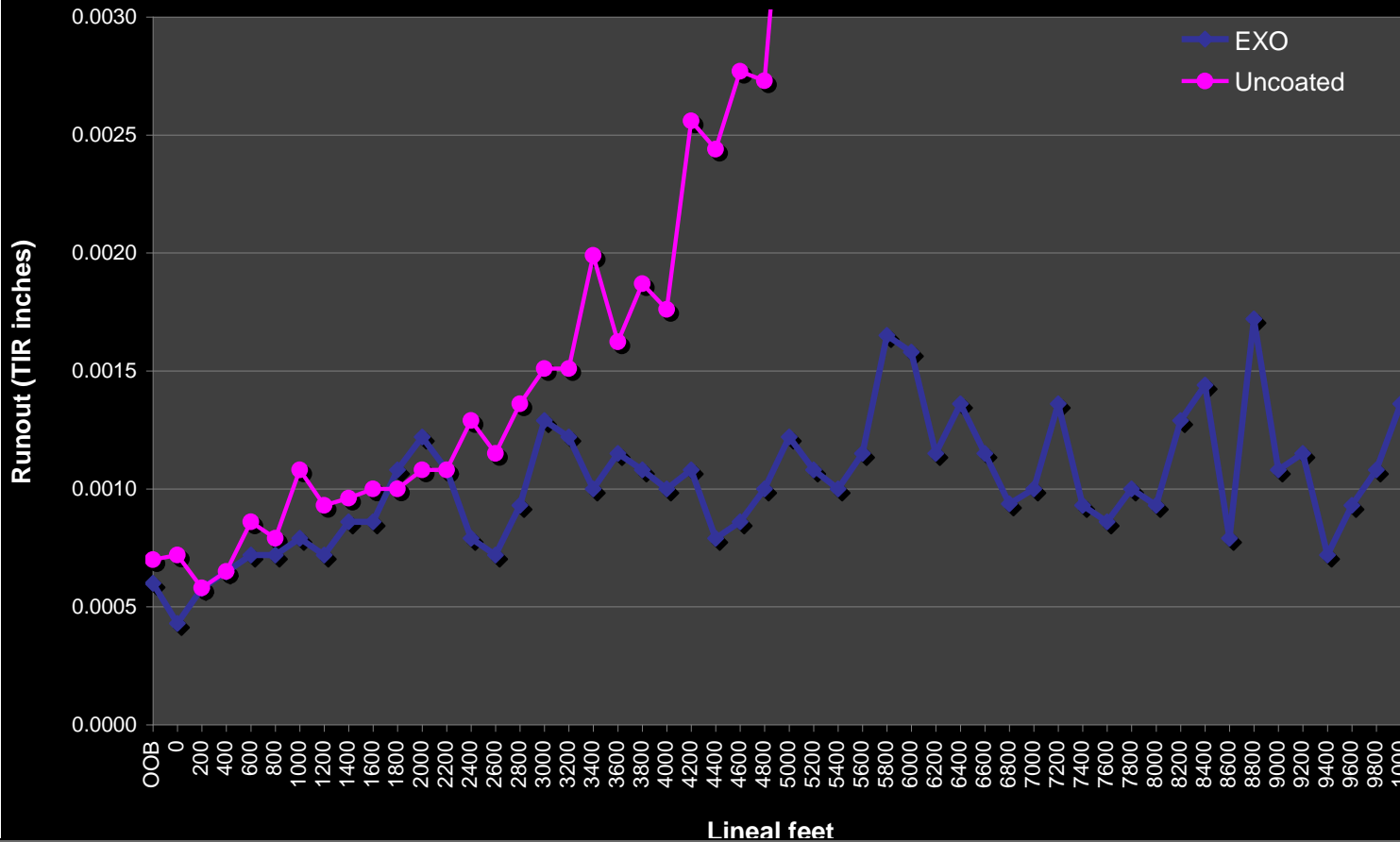


Significantly lower temperature for coated saw



# Cutting Test Data

## Runout on 0.006" Side Clearance blades



Lower temperature of coated blade → improved mechanical integrity



Significantly lower axial run-out for coated saw



# PITCH / RESIN BUILD-UP



Uncoated  
@ 7000 lineal feet (time of failure)

Uncoated



Coated / Gritblasted / Heat Treated  
@ 8400 lineal feet

EXO

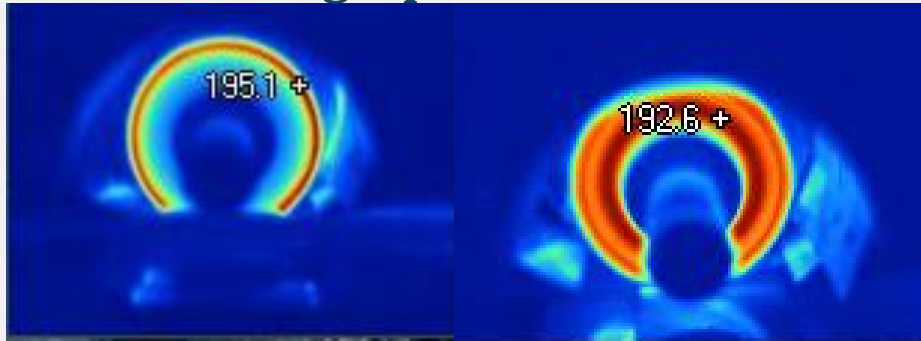
Less Pitch / Resin build-up on coated saws

Pitch on coated saws less adherent and easily removable

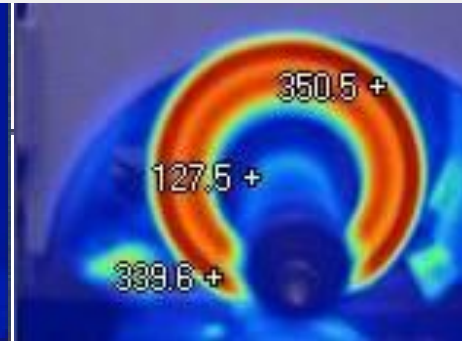


# HEAT DISSIPATION FROM COATED SURFACES

## Thermograph of coated blade

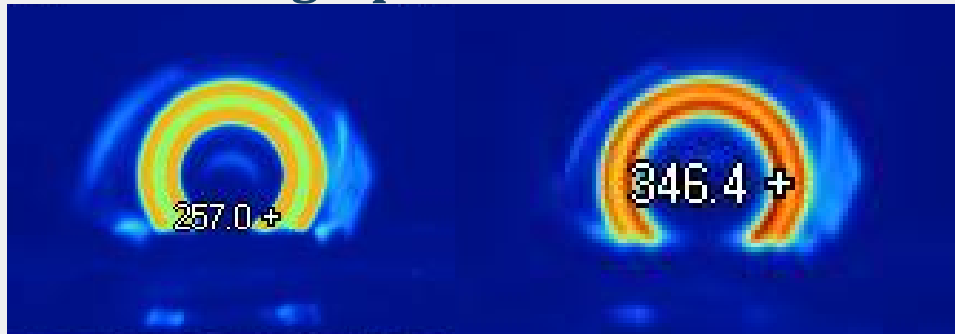


At 800 lineal ft (195° F)    At 2800 lineal ft (193° F)



At 3200 lineal ft (350° F)  
Blade failed at this point

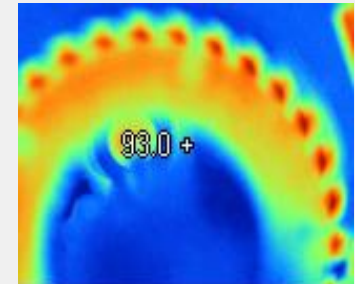
## Thermograph of uncoated blade



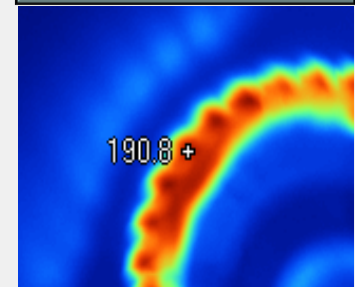
At 1200 lineal ft (257° F)

At 1600 lineal ft (346° F)  
Blade failed at this point

Coated blades run  
twice as long before  
they reach the same  
temperature as an  
uncoated blade.



Coated Saw



Un-coated Saw

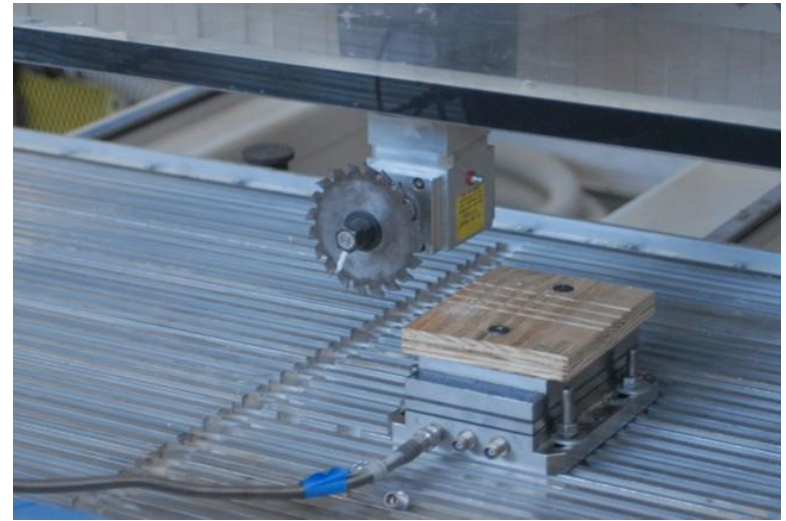
Heat transfer away  
from cutting edge  
more effective with  
coated blade.



# External Testing (NCSU) – Cutting loads



**CNC Router Set-up**



**Blade cutting plywood block**

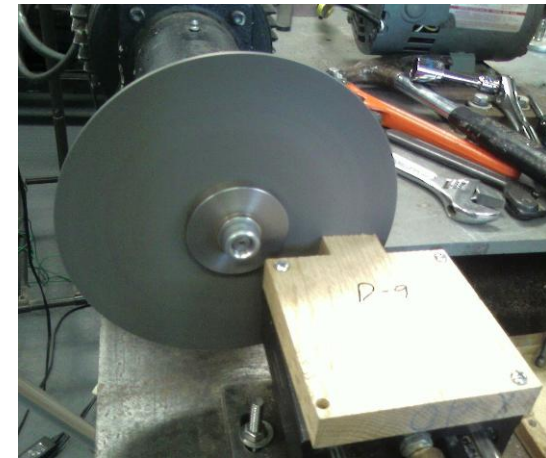
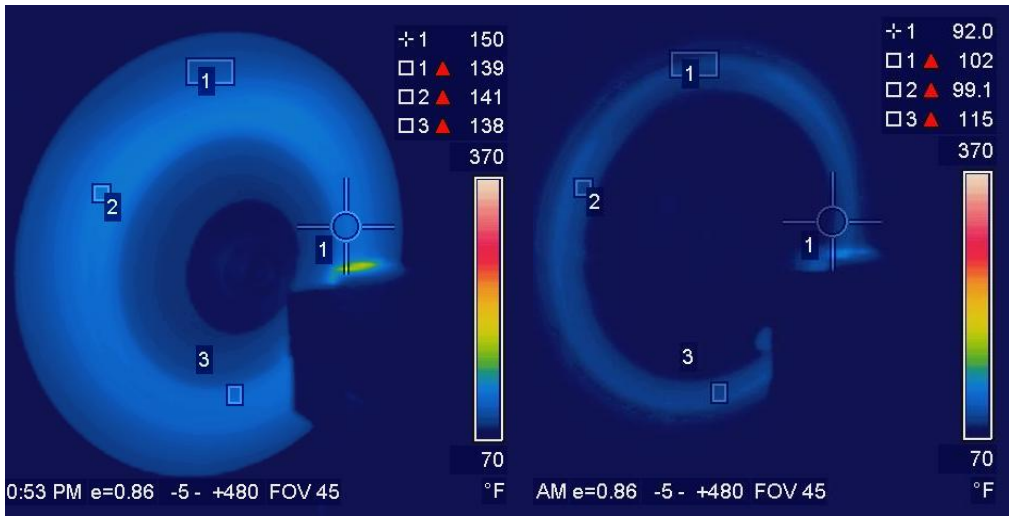
Industry standard side clearance for this type of cutting conditions is 0.012". Coated blades; 0.006" tip to body side clearance. Cutting load ~ RMS milli-volts from 3-axes force dynamometer.

Species	Coated	Uncoated	Difference
<b>MDF</b> (blade set 1)	<b>3.57</b>	<b>5.18</b>	<b>31.1%</b>
<b>MDF</b> (blade set 2)	<b>1.63</b>	<b>2.36</b>	<b>30.9%</b>
<b>Particleboard</b>	<b>3.57</b>	<b>5.18</b>	<b>31.1%</b>
<b>Pine</b>	<b>7.05</b>	<b>11.67</b>	<b>39.6%</b>



# Thermal Characteristics – HP draw

Temp after 5 min at 7200 RPM



Uncoated  
Disk



Coated  
Disk

Disk	HP draw	% Change	Ave Temp	Difference
Uncoated	0.89 hp	★	142° F	★
Coated, unpolished	0.47 hp	-49%	102° F	-40° F

- Improved heat dissipation from coated surface.
- Lower friction forces on coated surface → lower Horse Power draw.



# Conclusions of recent external testing

- ❑ Tool temperature - reduced by 40 degrees
- ❑ Horse-Power draw - reduced by 49%
- ❑ CNC Cutting loads – reduced by 30-39%
- ❑ Accelerated Acid Wear Test – wear reduction of 50%

- **EXO** saws generate lower cutting forces vs uncoated saws. This translates into:
  - ❑ Lower HP draw
  - ❑ Lower tool temperature
- Reduction of friction due to **EXO** provides reduction of heat, drag and wear – significant value driver for a diverse range of wood and metal working products.



# PROPERTIES OF EXO treated tools and components

**EXO** treated tools dissipate heat more effectively – hence remain cooler over a longer period of time

- Improved mechanical stability
- Less resin or work-piece material build-up
- Improved cut quality
- Lower 'operating' kerf ~ Less cutting deviation

**EXO** treated tools and components have excellent lubricity

- ❑ Material has an inherently low coefficient of friction.
- ❑ Unique surface topography minimizes contact surface area and hence leads to lower friction forces.
- Lesser heat generation than uncoated saws
- Lower cutting forces and power requirements → reduced energy consumption
- Significantly reduced lubrication consumption



# EXO TECHNOLOGY AS APPLIED TO POWER TOOLS





# Value Proposition for EXO HEDGE TRIMMERS

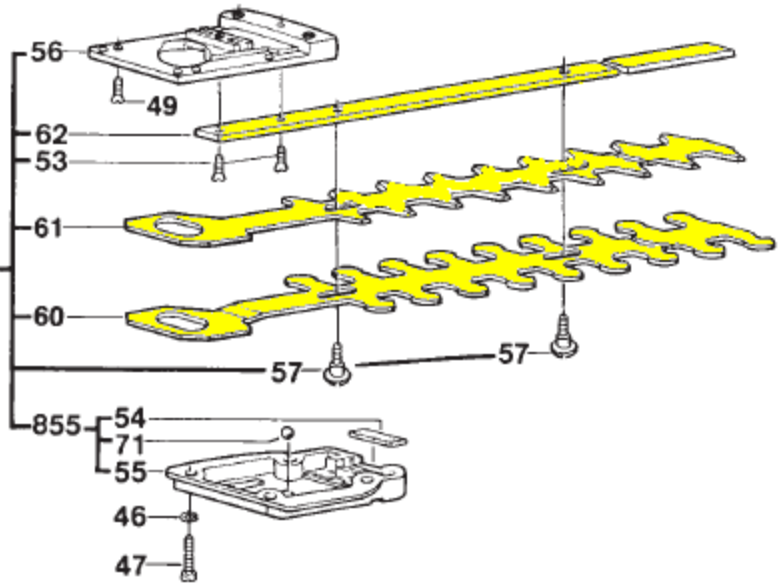
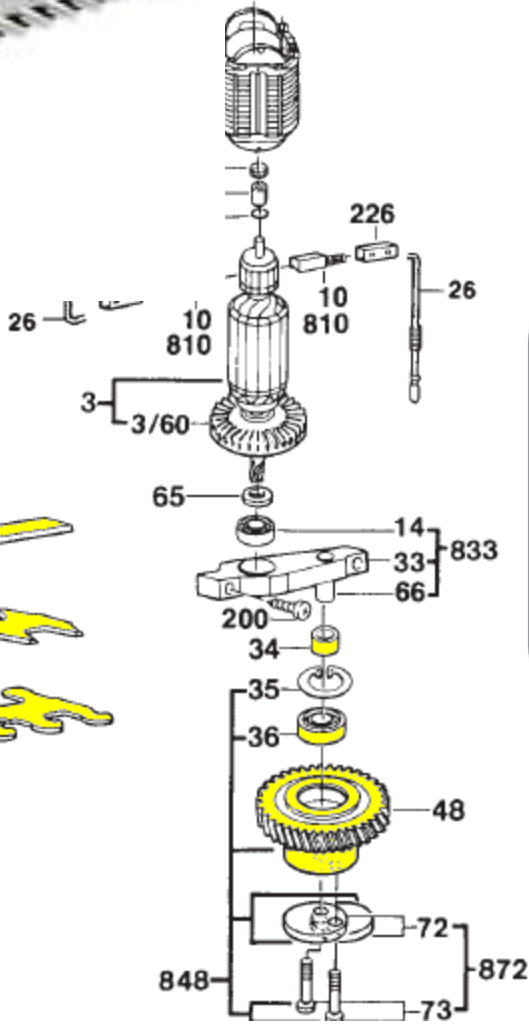


## EXO Applications:

- Blades & Blade bars
- Internal drive components

## EXO Propositions:

- Longer blade life
- Reduced gasoline consumption
- Lower lube consumption.



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# Value Proposition for EXO CHAIN SAWS



## EXO Applications:

- Guide-bars, cutters & chain sprockets
- Internal drive components.

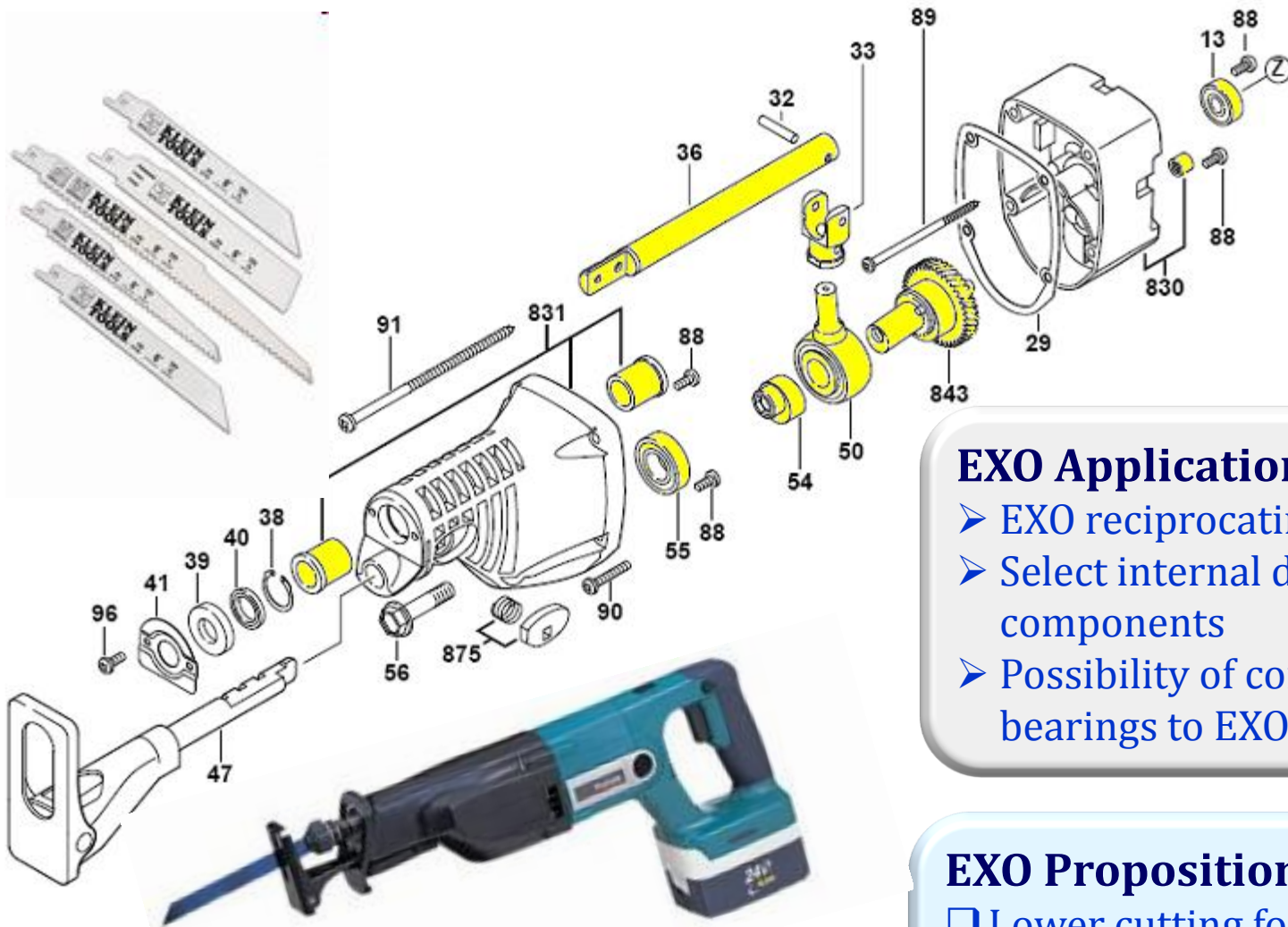


## EXO Propositions:

- Life extension of guide bar and cutters.
- Lube reduction
- Thinner-kerf cutters.
- Lower cutting forces → longer battery life OR smaller battery → weight reduction.



# Premium EXO RECIPROCATING SAW



## EXO Applications:

- EXO reciprocating saw blades
- Select internal drive components
- Possibility of converting bearings to EXO bushings

## EXO Proposition:

- ❑ Lower cutting forces & parasitic losses → lower current draw → longer battery life OR smaller battery → weight reduction.



# SUMMARY

## VALUE PROPOSITION FOR POWER TOOLS:

- **REDUCED CUTTING FORCES:**
  - ❑ LOWER POWER CONSUMPTION
  - ❑ LOWER LUBE CONSUMPTION → “GREEN” TECHNOLOGY
  - ❑ LESS EFFORT → ERGONOMIC DESIGN
- **PROLONGED LIFE OF TOOLS AND INTERNAL COMPONENTS**
- **IMPROVED CUT QUALITY**



**EXO COATED ACCESSORIES  
& INTERNAL DRIVE  
COMPONENTS** become an  
**ENABLING TECHNOLOGY**  
for a **PREMIUM** line of  
**POWER TOOLS**



# Thank You!

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